# **Profile**

## **UMA KUMARI POLISETTY**



2011-till date

**Designation Asst.Professor** 

**Department: BBA** 

Asst.Professor

E-Mail ID umapolisetty@gmail.com

<b>Education:</b>						
Details	Year	Institution		Percentage/Gra de		
B.com(Gen)	2006	Maris Stella College affiliated to Acharya Nagarjuna University		72%		
MBA	2008	Maris Stella College affiliated to Acharya Nagarjuna University with specialization in HR and Marketing		69%		
Ph.D.	Pursuing	Enrolled at Andhra University in the year 2019				
Experience:						
Period		Designation	Institution / Organization			
2010-2011		Lecturer	Nalanda Degree College			

Andhra Loyola College

Courses Taught:				
Year	Title(s) of the Courses			
2017-2018	Hotel Management, Entrepreneurship Development, Business Strategy			
2018-2019	Business Organisation, Fundamentals of Marketing, Marketing Research			
2019-2020	Managerial economics, Medium and Small enterprises Management, office			
	Management			
2020-2021	Business Laws, Business Organisation, Principles of Management			
2021-2022	Business organization, Marketing Management, Micro, Small and Medium			
	<b>Enterprises Management</b>			

## 2022-2023 Managerial Economics, Exports and Imports, Fundamentals of Marketing

#### **Research Profile:**

#### **Research Publications:**

- ❖ Published a Research Article titled "Bridging the E-Commerce Generation Gap: Examining consumer buying behavior in Online shopping among Millenials and Post Millenials in the Scopus indexed Journal "Tianjin Daxue Xuebao (ZiranKexue yu Gongcheng Jishu Ban)/ Journal of Tianjin University Science and Technology ISSN (Online): 0493-2137 Vol.No.56, Issue No.8 in August 2023.
- ❖ Published a research article titles Digital Marketing -A Virtual suppression of Traditional Marketing in the International Journal "International Journal of Food and Nutritional Sciences (IJFANS) "with Journal E-ISSN No.2319 -1775 Vol.No.11, Issue No.9 Page No. 2396-2399in December, 2022(UGC CARE LISTED).
- ❖ Published a Research Article entitled "A study on Impulsive buying Behaviour among consumers in shopping malls in the International Journal "International Journal of Food and Nutritional Sciences (IJFANS)"with Journal E-ISSN No.2319 -1775 Vol.No.11, Issue No.9 Page No. 2384-2395 in December,2022(UGC CARE LISTED).

### **Professional Development Activities – Participations**

Year	Programme	Number
2019-2020	FDPs	1
2020-2021	Workshops	1
	FDPs	2
	Webinars	7
2021-2022	Workshops	1
2022-2023	<b>FDPs</b>	1